

Driving Efficiencies

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“Some people are on the pitch....”

What don't we need?

- an inquest
- wringing of hands
- doom and gloom
- another bloody review

We do need to....

- accentuate the positive
- set an ambitious agenda
- focus on the world as it is and the things that we can improve
- build on our successes
- raise the bar higher

What kind of organisation are we?

Are we striving to:

- improve our CPA rating?
- exceed Gershon targets?
- lead performance league tables?
- outperform Government targets?

If so beware! This may be excellent local administration. But is it excellent local government?

Vital ingredients

- sense of place and identity
- understanding of local needs and preferences
- strong accountability connections to the community
- passion to do as much as possible with the resources available
- leadership capacity
- readiness to tackle difficult issues
- capability to work with and through partners
- loads of self-confidence

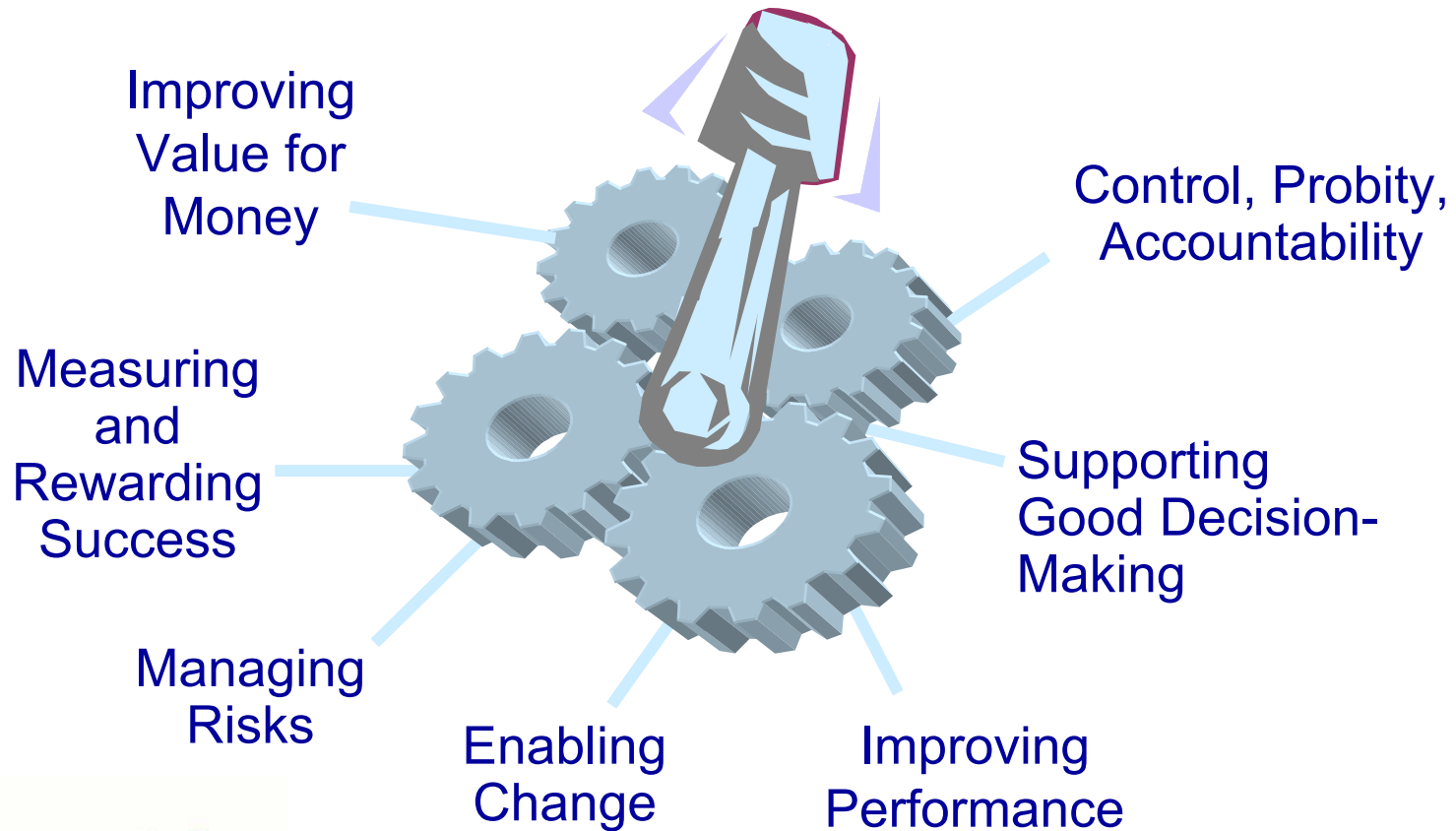
And the key to efficiency....

- cultivating and embedding these characteristics throughout the organisation
- particularly ensuring that everyone is passionate about making the money go further

Excellent financial management

- a great place to start
- Board room to front-line
- knowledge, awareness, acumen, skills, competence...throughout the organisation

Financial management at the heart of successful organisations



Imperatives

- 1 Don't whinge
- 2 Set a very positive, stretching agenda
- 3 Invest in culture, passion and competence
- 4 Confidence, confidence, confidence

“The boldest course is the wisest”